



The Most Efficient Power Dialer
for Salesforce Is Here

Get your Callbox team on DialStream

Get that business edge by using a
faster, more productive dialer solution to
contact, connect, and close more leads.



What is DialStream?



Callbox DialStream is your quickest hookup to achieving smarter phone productivity and gaining more hot leads. With your Callbox team working seamlessly with your Salesforce contacts, you'll experience what true efficiency is all about.



MORE FLEXIBILITY AND SPEED

DialStream is built to deliver massive efficiency gains and better overall sales performance.

SMARTER CONVERSATIONS

Establish better and smarter engagement with prospects as it presents customer data relevant to each call.



BETTER PERFORMANCE INSIGHTS

Customizable reports and analytics make it easier for you to gauge effectiveness and make adjustments.

Key Features

SAVE YOURSELF FROM SOFTWARE INSTALLATIONS AND DATA TRANSFERS

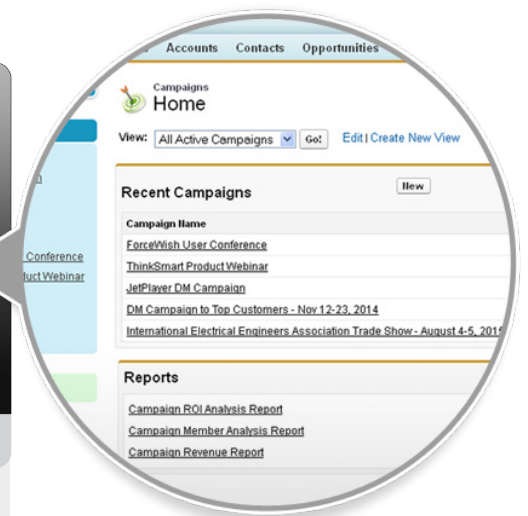
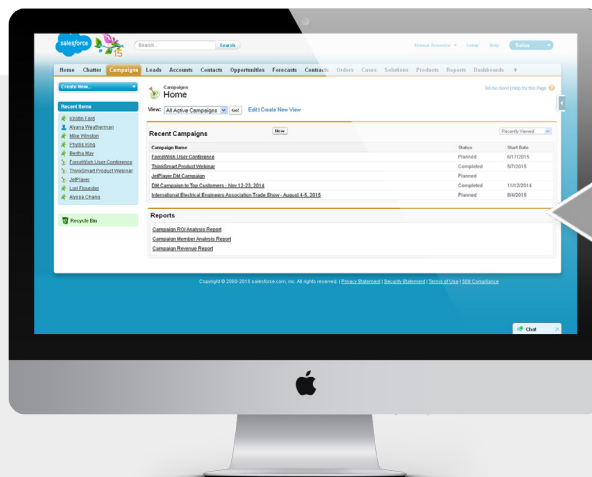


You can access and dial your Salesforce contacts directly through DialStream, no sweat! Connect to your Salesforce account with one click and you're good to go.

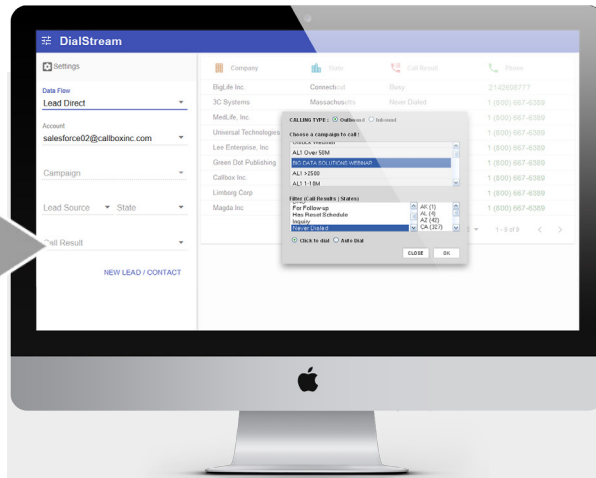
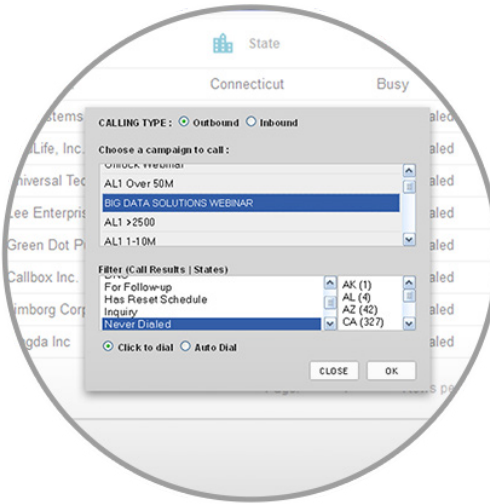


KEEP AN EYE ON YOUR CAMPAIGN DIRECTLY FROM YOUR SALESFORCE ACCOUNT

When your Callbox callers add notes to each call, send an email, or leave a voicemail message, all data are logged directly to your Salesforce account in real time.



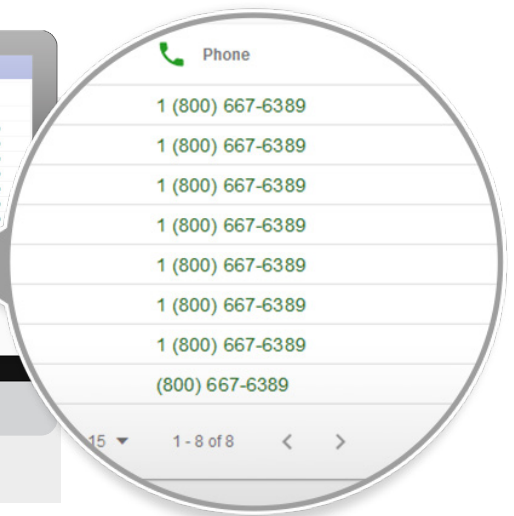
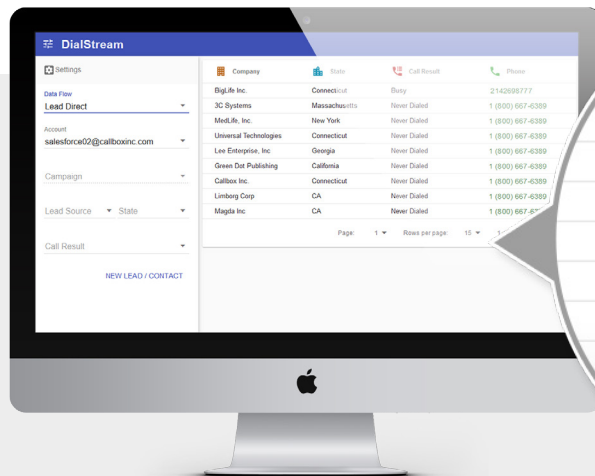
WORK FAST AND FURIOUS WITH DIALSTREAM'S AUTO-DIAL FEATURE



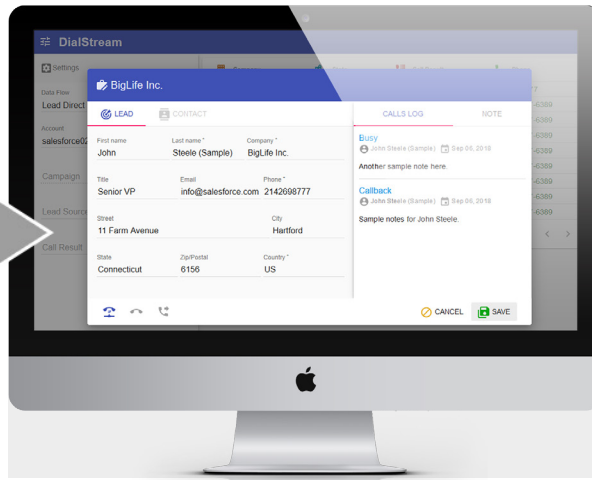
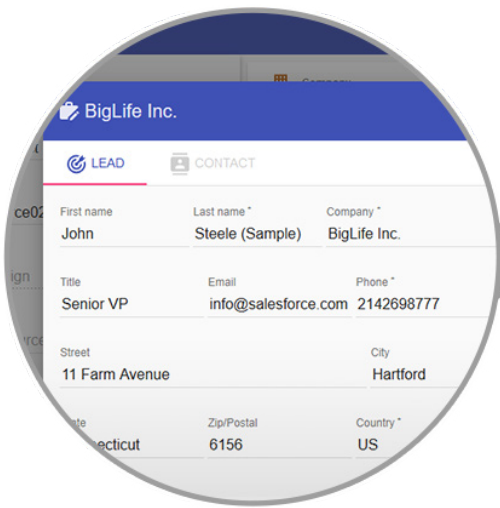
We step on the gas by going “auto” on your dialling process. DialStream not only significantly increases the calls we make, but also the amount of time we spend talking to prospects.

STAY IN CONTROL WITH GOOD OLE CLICK-TO-DIAL FUNCTION

DialStream lets your Callbox team set the ideal pace to contact your prospects. By toggling auto-dialing on or off, agents gain the flexibility to scale calling activities as needed.



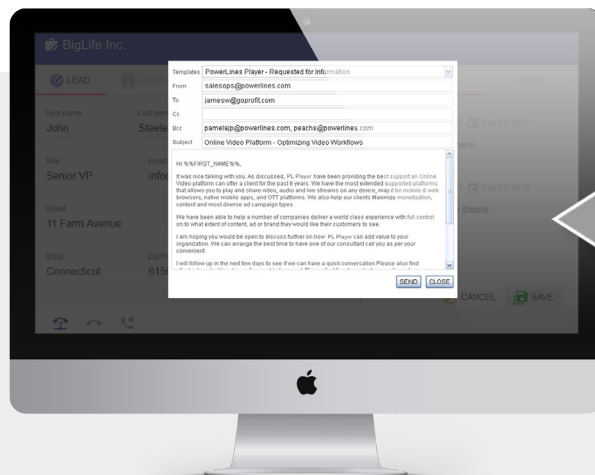
ENRICH YOUR CONVERSATIONS WITH SMART CONTEXTUAL DATA



View of the relevant prospect information along with the overall activity history lets your Callbox team make smarter touchpoints with prospects to move them further down the sales funnel.

REINFORCE YOUR CAMPAIGNS WITH EMAIL AND SOCIAL MEDIA FEATURES

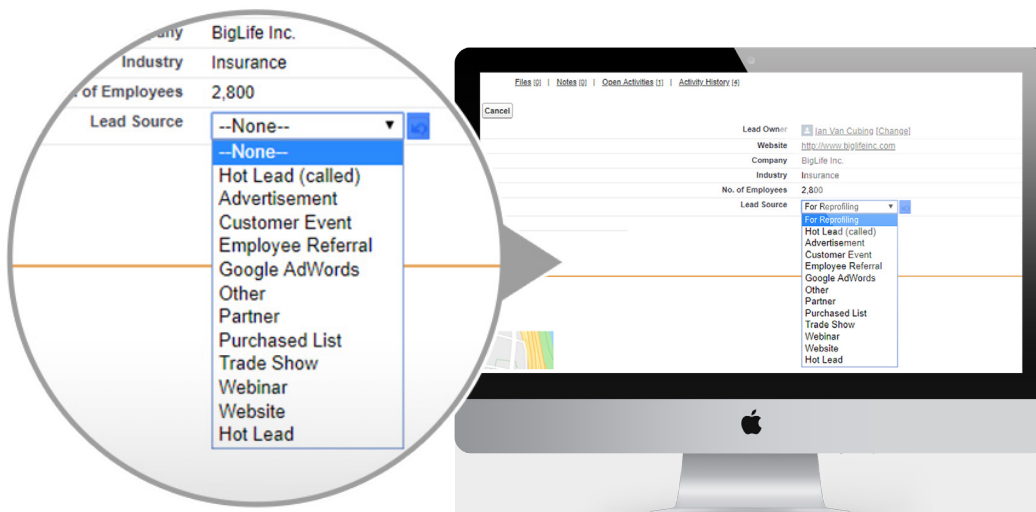
We engage prospects through personalized emails and make instant connections through their social networking profiles. Nothing is more comprehensive than DialStream — with just a single tool, you get the whole enchilada.



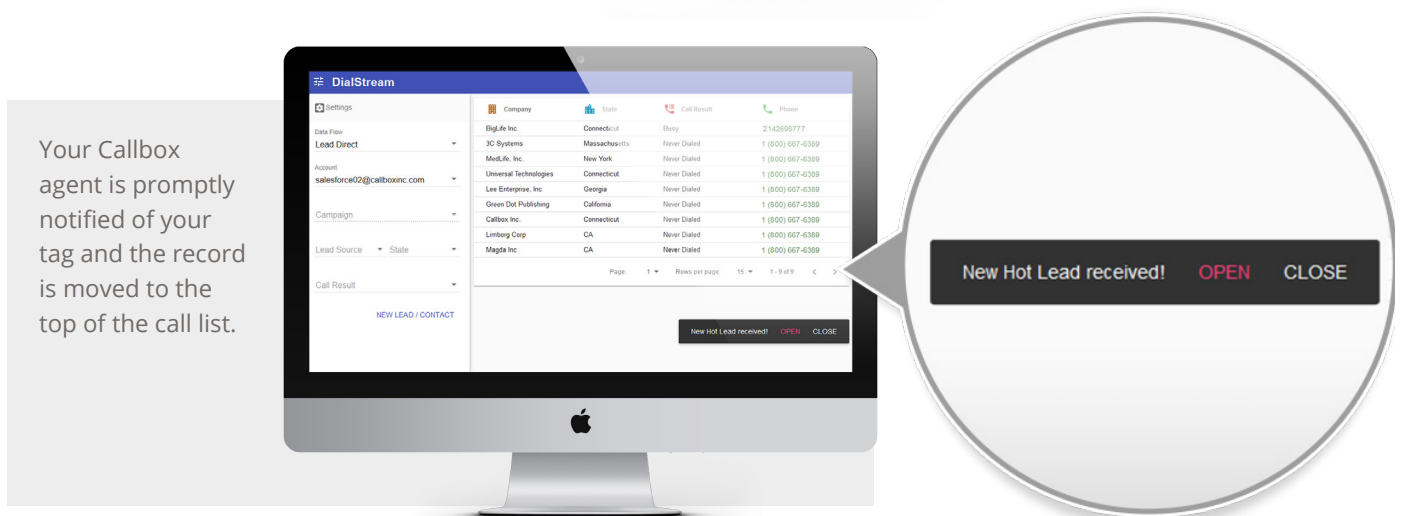
KEEP YOUR SALESFORCE DATA UP-TO-DATE AND COMPLETE WITH CALL-ON-DEMAND

Call-on-Demand lets you specify which Salesforce records you want your Callbox team to prioritize at any moment. Call-on-Demand allows your team to:

- Promptly respond to hot leads you would like contacted as soon as possible
- Collect more information on new prospects that just came in through your pipeline
- Re-profile “dead contacts” to get new, viable contacts for the same target company



On your Salesforce dashboard, you tag the record you want prioritized.



Your Callbox agent is promptly notified of your tag and the record is moved to the top of the call list.

New Hot Lead received! OPEN CLOSE

GENERATE CALL REPORTS USING THE SALESFORCE REPORT ENGINE



Assess your campaign's performance by looking at call durations, call results and other pertinent data, all of which are readily accessible with just a few clicks.

Get your Callbox team on DialStream today

If you want to know about DialStream and other Callbox services, contact your Callbox representative. If you don't have one yet, give us a call or send us an email to info@callboxinc.com.

You may also send us your question through our website. Just click on the button below.

Contact Us

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